Real Estate Industry: Perspectives on Water Supply Issues

Presented to WRRC Conference April 8, 2014

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Overview

- Industry concerns about water supply acquisition
- Existing mechanisms for proving water supply work, but . . .
- Possible shift in responsibility for acquiring water supplies

Some Caveats

- Focus on AMAs
- Varied perspectives within industry
- Varied willingness to engage

Current Challenges

Industry in recovery mode
 Single-Family Building Permits – Greater Phoenix

```
      2007
      --
      31,000

      2008
      --
      12,500

      2009
      --
      8,000

      2010
      --
      6,800

      2011
      --
      6,800

      2012
      --
      11,600

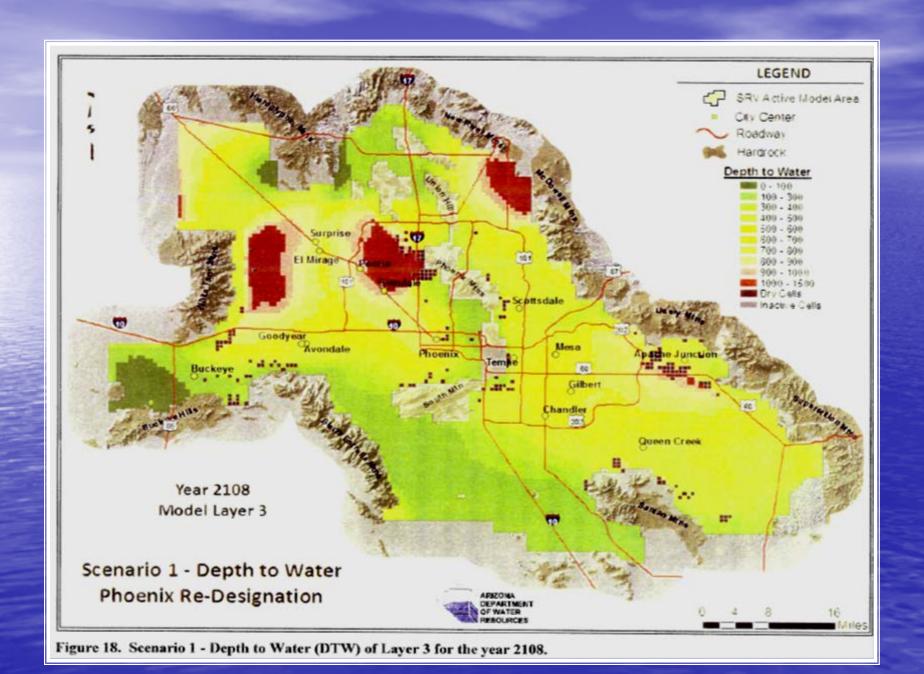
      2013
      --
      12,800
```

Current Challenges

- 'Bottom line' impact of water supply development efforts
 - Amount of fees
 - Transparency and accuracy of fee development
 - Possible duplication with CAGRD
- Regulatory requirements
 - Proven impact
 - Local control = inconsistencies

Current Challenges (cont.)

- Assured Water Supply
 - At present, new development can proceed under this program
 - Groundwater physical availability will likely be an issue
 - model sophistication
 - model assumptions



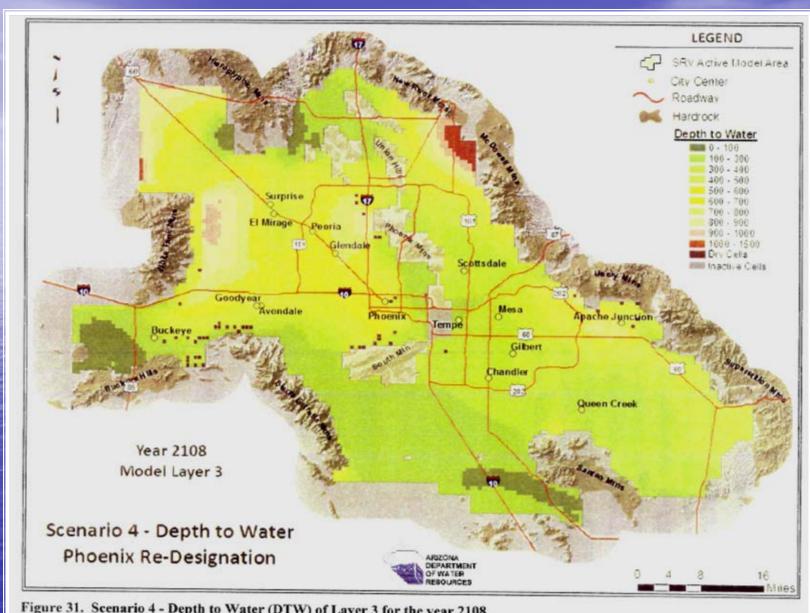


Figure 31. Scenario 4 - Depth to Water (DTW) of Layer 3 for the year 2108.

Planning for Future

Bring your own water"

- No strong movement towards acquiring water supplies
- Traditionally, a role of government
- Continued reliance on municipal providers and CAGRD
- Groundwater availability questions may change attitude

Some examples of exceptions

- Anthem (lack of groundwater)
- North Scottsdale golf courses (municipal req't)
- Recharge efforts (conservation req'ts)

The regulatory hurdles

- Complexity of market in AZ water rights
- Use and transfer of water is heavily regulated to the point where obtaining new supplies for growth faces substantial hurdles

The maze – the Colorado River water rights example

- Acquisition generally requires:
 - Willing seller
 - Approval of the irrigation district from which the water will be moved from
 - Approval of the Bureau of Reclamation (BOR) in consultation with ADWR
 - Triggers environmental compliance
 - If supplies are to move through the CAP, a wheeling agreement is needed with CAWCD and BOR

The maze – the groundwater example

- Transportation restrictions effectively lock up substantial supplies
 - Exemptions are narrow: McMullen, Harquahala,
 Butler, Chino but to specific entities
 - Mining
- Groundwater within or across AMAs difficult to move because of a variety of restrictions
 - Service area rights; appurtenancy; type of right;
 AMA-specific

Planning for Future (cont)

- If focus shifts to private acquisition of water supplies:
 - Increased competition for water supplies
 - Possible locking up of supplies well in advance of need. Do we want to go down that road again?
 - Expensive time-consuming process that locks out smaller players

