

TWO DECADES OF PUBLIC AWARENESS CAMPAIGNS IN SOUTHERN NEVADA



- Public misconceptions about the crisis
- Influx of new residents with bad water habits
- Unfair blame on gaming and golf industries
- Lack of awareness of landscaping issues







BUSINESSES



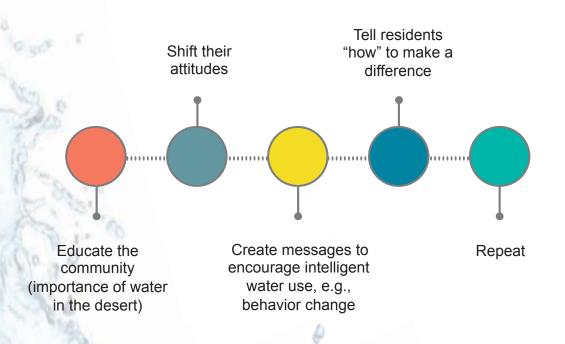
HOMEBUILDERS



RESORT CORRIDOR

Research indicated that residents understood that water mattered, but they didn't realize that they could be the difference.

SO, WE DECIDED TO FOCUS ON CHANGING ATTITUDES AND THEN BEHAVIORS.

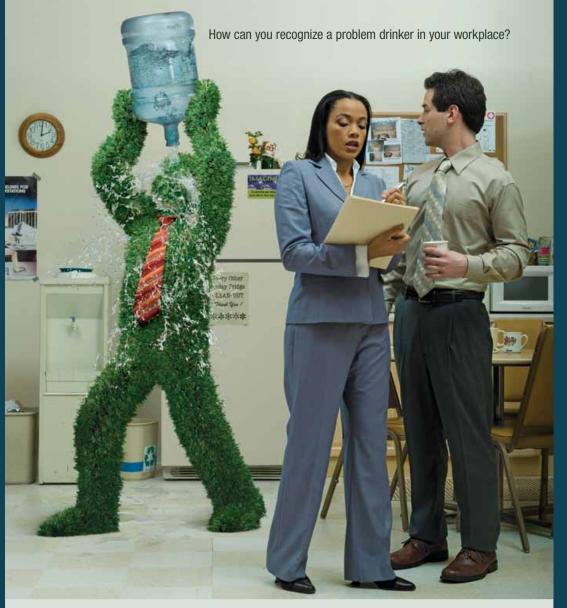








- Water usage typically decreases by 15% during the fall/winter compliance campaign
- 1 million gallons of water saved per month
- 68% recalled the TV ads
- 87% reported changing their clocks after the campaign launched
- Effie award winner in 2009



It starts with little things. A spotty appearance. Poor performance. Then comes the \$2,000 water bill. Stop ignoring the obvious. Your sod landscaping has a drinking problem and it's costing your business a bundle. Replace that sod with water-smart landscaping. Call **258-SAVE** or visit **snwa.com** to learn how you can earn up to \$1.50 for every square foot you convert.

It's a desert out there. Be



WATER SMART LANDSCAPE COMMERCIAL AND



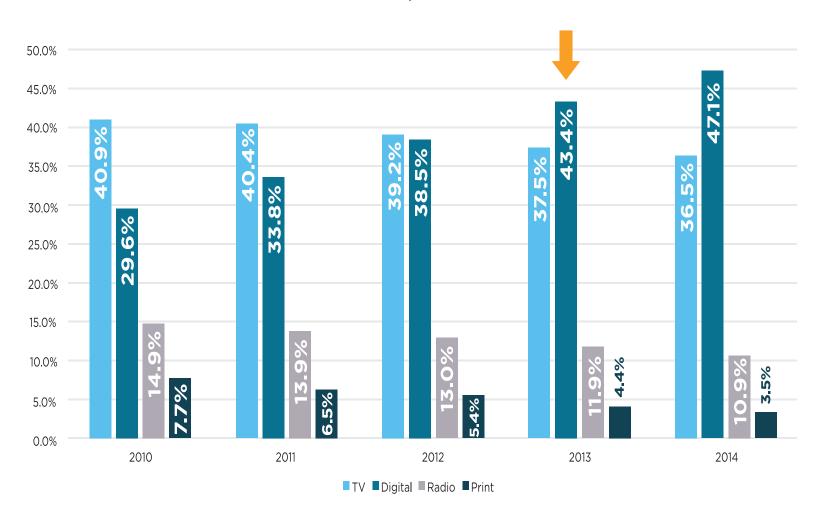
- 174 million sq. ft. of lawn replaced with water smart landscaping
- Nearly 50,000 residential projects since 1999
- 803 million gallons per month
- 9.7 billion gallons per year





DIGITAL CONSUMPTION CONTINUES TO RISE

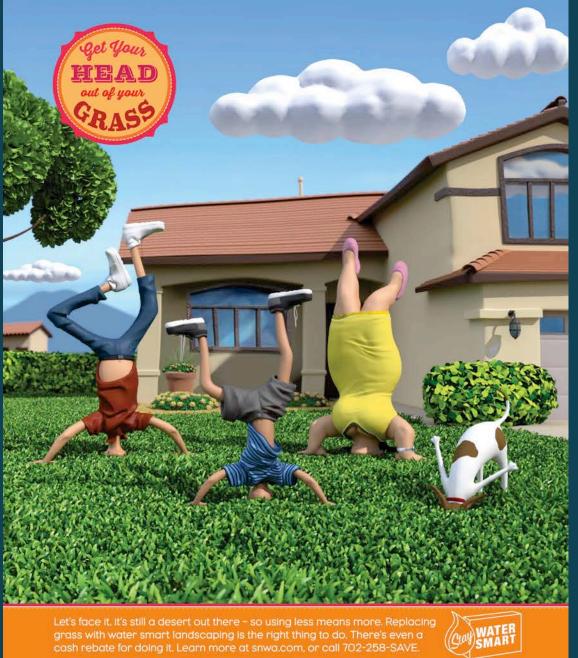
Share of Time Spent per Day with Major Media U.S. Adults, 2010-2014





- Social responsibility and accountability is a common theme
- Tell the community what the plan is and their part in it.
- Messaging should speak to residents' key motivations:
 - Social pressure (responsibility and accountability)
 - Savings on your bill

NEW CAMPAIGNS LAUNCHED THIS YEAR.





WATER SMART LANDSCAP HEAD OUT



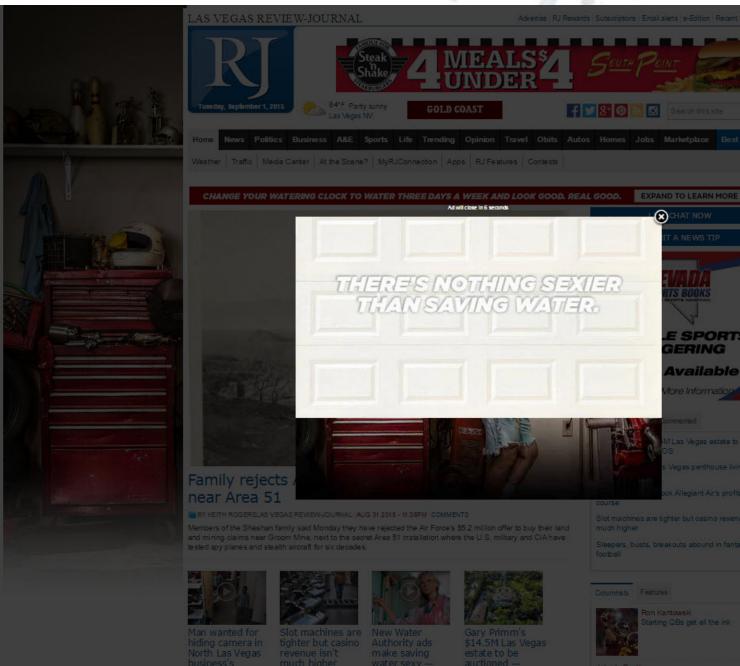




THERE'S NOTHING SEXIER THAN SAVING WATER

TIME.COM COVERAGE



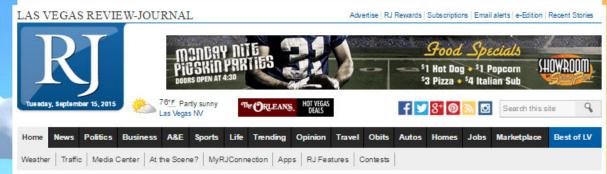


















SWITCH

to water smart landscaping.

Click here to learn about rebates.



THANKYOU

R&R PARTNERS